

<b>Fiscal Unit/Academic Org</b>	Agric, Envrnmtl & Devlp Econ - D1114
<b>Administering College/Academic Group</b>	Food, Agric & Environ Science
<b>Co-administering College/Academic Group</b>	
<b>Semester Conversion Designation</b>	Converted with minimal changes to program goals and/or curricular requirements (e.g., sub-plan/specialization name changes, changes in electives and/or prerequisites, minimal changes in overall structure of program, minimal or no changes in program goals or content)
<b>Current Program/Plan Name</b>	Farm Management Minor
<b>Proposed Program/Plan Name</b>	Farm Management Minor
<b>Program/Plan Code Abbreviation</b>	FARMMGT-MN
<b>Current Degree Title</b>	

## Credit Hour Explanation

Program credit hour requirements		A) Number of credit hours in current program (Quarter credit hours)	B) Calculated result for 2/3rds of current (Semester credit hours)	C) Number of credit hours required for proposed program (Semester credit hours)	D) Change in credit hours
Total minimum credit hours required for completion of program		21	14.0	12	2.0
Required credit hours offered by the unit	Minimum	10	6.7	8	1.3
	Maximum	21	14.0	12	2.0
Required credit hours offered outside of the unit	Minimum	0	0.0	0	0.0
	Maximum	11	7.3	4.5	2.8
Required prerequisite credit hours not included above	Minimum	5	3.3	3	0.3
	Maximum	5	3.3	3	0.3

## Program Learning Goals

Note: these are required for all undergraduate degree programs and majors now, and will be required for all graduate and professional degree programs in 2012. Nonetheless, all programs are encouraged to complete these now.

**Program Learning Goals**      • Students will understand business management concepts important for effective farm-level decision making.

## Assessment

Assessment plan includes student learning goals, how those goals are evaluated, and how the information collected is used to improve student learning. An assessment plan is required for undergraduate majors and degrees. Graduate and professional degree programs are encouraged to complete this now, but will not be required to do so until 2012.

**Is this a degree program (undergraduate, graduate, or professional) or major proposal?** No

## Program Specializations/Sub-Plans

If you do not specify a program specialization/sub-plan it will be assumed you are submitting this program for all program specializations/sub-plans.

## Pre-Major

**Does this Program have a Pre-Major?** No

## Attachments

- AED Econ Chair Semester Letter ASC.pdf: Chair Letter  
*(Transition Policy. Owner: Sheller, Susan Marie)*
- FARM-MGT minor 2009.doc: Current minor  
*(Quarter Advising Sheet(s). Owner: Sheller, Susan Marie)*
- FARM-MGT minor 2012.doc: Semester minor  
*(Quarter Advising Sheet(s). Owner: Sheller, Susan Marie)*

## Comments

- CCI Sciences Subcommittee: Unanimously approved w/ request for small change(s). Feedback will come in e-mail from Jim Fredal (chair CCI Sciences Subcommittee). *(by Vankeerbergen, Bernadette Chantal on 03/08/2011 10:30 AM)*

## Workflow Information

Status	User(s)	Date/Time	Step
Submitted	Sheller, Susan Marie	01/18/2011 07:57 AM	Submitted for Approval
Approved	Sheller, Susan Marie	01/18/2011 07:58 AM	Unit Approval
Approved	Pfister, Jill Ann	01/18/2011 08:02 AM	College Approval
Revision Requested	Vankeerbergen, Bernadette Chantal	02/15/2011 02:59 PM	ASCCAO Approval
Submitted	Sheller, Susan Marie	03/03/2011 08:19 AM	Submitted for Approval
Approved	Pfister, Jill Ann	03/03/2011 10:08 AM	Unit Approval
Approved	Pfister, Jill Ann	03/03/2011 10:09 AM	College Approval
Revision Requested	Vankeerbergen, Bernadette Chantal	03/08/2011 10:30 AM	ASCCAO Approval
Submitted	Sheller, Susan Marie	04/07/2011 12:56 PM	Submitted for Approval
Approved	Sheller, Susan Marie	04/07/2011 01:04 PM	Unit Approval
Approved	Pfister, Jill Ann	05/05/2011 08:27 AM	College Approval
Pending Approval	Nolen, Dawn Jenkins, Mary Ellen Bigler Meyers, Catherine Anne Vankeerbergen, Bernadette Chantal Hanlin, Deborah Kay	05/05/2011 08:27 AM	ASCCAO Approval



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October 1, 2010

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TO: Office of Academic Affairs

FROM: Dr. Timothy C. Haab  
Department Chair

RE: AED Economics Semester Program Request Letter

List all current programs in the department/unit:

1. Undergraduate bachelors degree programs and/or majors  
Agribusiness and Applied Economics (major)
2. Undergraduate minors (4)  
Agribusiness  
Environmental Economics  
Farm Management  
International Economic Development
3. Undergraduate associate degree programs  
None
4. Graduate degree programs  
MS and Ph.D. in AED Economics
5. Graduate minors  
None
6. Graduate certificate programs  
None
7. Graduate interdisciplinary specializations  
None
8. Professional degree programs  
None
9. Combined programs (e.g. BS/MS, Ph.D./MD)  
Dual MS/MBA with Fisher COB and MS/Masters in Public Administration with Glenn School

Unit-level review of programs and courses will be based on: (1) SEIs; (2) enrollment trends; and (3) exit-interviews with graduates. Indicators of need to revise courses and entire programs will include: consistently low SEIs; enrolment that is consistently low and not increasing; and negative feedback provided by multiple graduates, especially those with strong academic records.

Transition Statement: Students should find that the shift from quarters to semesters does not disrupt progress toward their degrees, if they (1) decide on their major, minor and degree within a time compatible with four-year graduation; (2) meet the standards for progress defined by their academic unit and continue to complete appropriate course loads successfully; and (3) proactively develop and follow academic plans in consultation with academic advisors.

I recommend approval of our semester program materials.

## FARM MANAGEMENT MINOR

College of Food, Agricultural, and Environmental Sciences  
Department of Agricultural, Environmental and Development Economics (AED Econ)  
Dr. Marvin Batte, Coordinating Adviser  
333 Ag. Admin. Bldg., 2120 Fyffe Road, 292-6406, batte.1@osu.edu

**Purpose:** Students will understand business management concepts important for effective farm-level decision making and an opportunity to develop an array of skills needed to manage production, finance, marketing, and human resources.

**Requirements and Responsibilities:** Students are responsible for planning their minor program to achieve **12-15 hours**. AED Econ 200 (2001) or Econ 200 (2001) is a prerequisite. At least six (6) credits must be at the 3000 level or above.

### Required Courses: 9 Hours

		Hours
AED ECON 3101 (401)	Principles of Agribusiness Management	3
AED ECON 3104 (410)	Farm Business Management	3
AED ECON 2105 (412) <b>OR</b>	Managerial Records and Analysis	3
ACCT & MIS 2200 (211)	Introduction to Accounting	

### Select 3-6 Additional Hours From:

AED ECON 3102 (402)	Principles of Agribusiness Marketing	3
AED ECON 3103 (403)	Principles of Agribusiness Finance	3
AED ECON 3121 (421)	Salesmanship in Agribusiness and Agriculture	2
AED ECON 3122 (422)	Econ. of Livestock/Meat Industry	2
AED ECON 3123 (423)	Grain Marketing	2
AED ECON 3128 (428)	Marketing Fruits and Vegetables	2
AED ECON/INT STDS 4535 (535)	International Economic Development	3
AED ECON 3141 (441)	Agricultural Cooperatives	2
AED ECON 3160 (460)	Human Resources Mgmt. in Small Businesses	2
AED ECON 3170 (470) <b>or</b>	Agribusiness Law	3
BUS-FIN 3500 (510)	Legal Environment of Business	1.5
AED ECON 4310 (531)	Environmental & Natural Resource Econ.	3
AED ECON 4540 (540)	International Commerce and the World Economy	3

### Restrictions and General Information

- (1) This minor is not available to students majoring in Agribusiness & Applied Economics.
- (2) A minimum overall CPHR for courses comprising the minor shall be 2.0.
- (3) A minor should be declared at the time a student accumulates 60 hours.
- (4) A maximum of one course may overlap between the minor and the GE (Writing and Communication, Foreign Language, Literature, Visual and Performing Arts, Culture and Ideas, Historical Study, Quantitative Reasoning, Data Analysis, Natural Science, Social Science, Cross-Disciplinary Seminar, Service-Learning, Education Abroad).
- (5) Courses taken on a pass/non pass basis may not be applied to the minor.

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**Purpose:** The Farm Management minor provides students with an understanding of business management concepts important for effective farm-level decision making and an opportunity to develop an array of skills needed to manage production, finance, marketing, and human resources.

**Requirements and Responsibilities:** Students are responsible for planning their minor program to achieve **21-25 hours**. **NO** one-hour waiver of the 21 hour minimum will be granted.

### Required Courses: 15 Hours

		Hours	Offered
AED ECON 401	Principles of Agribusiness Management	5	Au, Wi, Sp
AED ECON 410	Farm Business Management	5	Wi
AED ECON 412 <b>or</b>	Managerial Records and Analysis	5	Au, Wi, Sp
ACCT & MIS 211	Introduction to Accounting	5	Au, Wi, Sp, Su

### Select 6-10 Additional Hours From:

AED ECON 402	Principles of Agribusiness Marketing	5	Au, Wi, Sp
AED ECON 403	Principles of Agribusiness Finance	5	Au, Wi, Sp
AED ECON 421	Salesmanship in Agriculture	3	Au
AED ECON 422	Econ. of Livestock/Meat Industry	3	Wi
AED ECON 423	Grain Marketing	3	Au
AED ECON 426	Marketing Dairy Products	3	Sp
AED ECON 428	Marketing Fruits and Vegetables	3	Sp
AED ECON/(435) 535 INT STDS	Econ. Dev. Processes in Dev. Countries	5	Au, Wi
AED ECON 441	Agricultural Cooperatives	3	Wi
AED ECON 460	Human Resources Mgmt. in Small Businesses	3	Au, Wi, Sp
AED ECON 470 <b>or</b>	Agricultural Law	4	Wi
BUS-FIN 510	Legal Environment of Business	4	Au, Wi, Sp, Su
AED ECON 531	Environmental & Natural Resource Econ.	5	Au, Sp
AED ECON 540	International Commerce and the World Economy	5	Wi
AED ECON 680	The Economics of Urbanization and Sprawl	4	Sp

### Restrictions and General Information

- (1) **This minor is not available to students majoring in Agribusiness & Applied Economics.**
- (2) **A minimum overall CPHR for courses comprising the minor shall be 2.0.**
- (3) A minor should be declared at the time a student accumulates 90 hours.
- (4) A maximum of five (5) credit hours may overlap between the minor and the GEC (foundations, natural sciences, arts and humanities, social sciences, and contemporary issues).
- (5) Courses taken on a pass/non pass basis may not be applied to the minor.